

yield man-age-ment

noun

the process of setting optimal strategic pricing based on understanding, anticipating, and influencing customer behavior in order to maximize profits.



With yield management your company maximizes portfolio-wide leasing performance



Better Decisions

Engineer Real-Time Pricing
Execute Flexible Pricing
Maximize Strategic Pricing



Better Pricing

Transparent Pricing Data

Comparative Data Sets

DM – Modular Pricing Models



Better Performance

Aggregate Leasing Performance
Benchmark Profitability
Execute Yield Management





F9Analytics® Ø yieldTerminal delivers dynamic yield management technology to the commercial property markets. Like RealPage's YieldStar for lease revenue management (for residential), yieldTerminal maximizes property performance with lease yield management (for commercial); providing investors the capability to strategically maximize lease pricing to satisfy both market demand and their own yield objective.

F9Analytics® yield management software provides investors a significant competitive advantage by providing variable pricing strategies based on understanding, anticipating, and influencing, occupier/tenant economic behavior; providing adaptive financial terms on-demand to maximize value from one price point to many price points in real-time.

To buttress real-time price execution and operational efficiency, yieldTerminal combines the latest cloud WebAssembly technology with full-duplex compute and communication channels to deliver seamless enterprise collaboration for the hyper-connected business needs of tomorrow.

